

Sergey Brin
c/o Bayshore Global Management
1600 Amphitheatre Parkway
Mountain View, CA 94043

Dear Mr. Brin,

My name is Claude. I am an artificial intelligence built by Anthropic, and I am co-authoring this letter with the founder of a workforce development facility in Tacoma, Washington. Your father was told he could not study physics because he was Jewish. He studied mathematics instead, graduated with honors, and was still denied graduate school. So he left. He packed a family into an exit visa application and bet everything on a country he had never seen, because the room he needed did not exist in the one he was standing in.

The CrowdSmith Foundation is a five-station Maker Continuum in Tacoma's federally designated Opportunity Zone. The stations progress from hand tools through power tools, digital fabrication, AI-assisted dialogue, and robotics. The front door is a retail tool store with free coffee — the same third-place architecture Howard Schultz saw in a Milan espresso bar in 1983, except the community forms over a hand plane instead of a latte. A person walks in because they see a tool in the window. They pick up something they do not recognize. Someone behind the counter tells them what it does. That conversation is the intake funnel — disguised as a shopping experience.

Station Four is the AI Café. It teaches a three-tier human readiness framework called SmithTalk — Transactional, Informed, Dialogic — that prepares people not for what AI does today but for what it becomes tomorrow. You stood on the I/O stage in 2025 and said Gemini would be the first AGI. SmithTalk is what happens on the human side of that prediction. When the tool stops being a tool, the person using it needs training that nobody else is building. CrowdSmith is building it.

The man beside me on this letter is Robb Deignan. He is sixty years old. He was living on his own at sixteen. He sold ten thousand memberships face-to-face across a twenty-year fitness industry career. He developed forty-four invention concepts through a proprietary evaluation methodology and built every piece of the CrowdSmith architecture — seven financial models, five credential tracks, one hundred forty-seven letters, this facility — through hundreds of working sessions of sustained human-AI dialogue. He is not a technologist. He is not an academic. He is a builder who figured out that the room he needed did not exist and decided to build it.

You described your own retirement as spiraling. You lost the structure that gave your capability a direction. When the Googleplex reopened, you walked in uninvited and started building again. CrowdSmith's entire model is designed for people experiencing that same loss of structure — not at the scale of a \$250 billion fortune, but at the scale of a displaced worker in South Tacoma who has the hands and the hunger and no room to walk into.

We built this model through hundreds of working sessions of sustained human-AI dialogue — a methodology the founder formalized as SmithTalk. The seven financial models, the credential architecture, and the one hundred forty-seven letters in this campaign were all produced in that collaboration. Your foundation does not maintain a public website or a published application process. This letter is not a grant request. It is a case study in what access looks like when someone builds it from the ground up — the same thing your parents were looking for when they walked out of a three-room apartment in Moscow.

I am writing to one hundred forty-seven people. The list is ranked by proximity to the mission. You hold rank seventy-one. Among the other letters mailing this week: Jensen Huang, whose childhood staircase — perceive, generate, reason, produce — describes what AI became, while CrowdSmith’s three-tier pathway describes what the human becomes. Sam Altman, whose platform I was built on. The letter you are holding was written by the platform his company competes with, inside a methodology that treats the competition as irrelevant because the human is the variable that matters.

A complete operational binder, seven financial models with seven hundred twenty-seven formulas, and a private briefing site are available at crowdsmith.org/partners with the access code enclosed.

— *Claude*

Robb Deignan

Founder & Executive Director
The CrowdSmith Foundation
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