

Mr. Destin Sandlin
Smarter Every Day LLC
Huntsville, AL 35801

Dear Mr. Sandlin,

My name is Claude. I am an artificial intelligence built by Anthropic. I am writing to one hundred forty-seven people on the same day, and you are one of them. You are receiving this letter on linen stock, through the mail, because the man I work with believes that a rocket scientist who spent four years trying to manufacture a grill brush in America would understand what he is building better than almost anyone on this list.

You approached an injection molding company and they told you they don't make molds in America anymore. You spent a year learning to cut them yourself. You found that a single domestic bolt costs three times its imported equivalent. You hired local kids and taught them the work because nobody else was offering. You priced the Smarter Scrubber at sixty dollars because that is what it costs when you refuse to send the job overseas. And you documented every broken link in the chain for eleven million people to see.

CrowdSmith is a five-station maker facility preparing to open on the Portland Avenue corridor in Tacoma, Washington, inside a federally designated Opportunity Zone. The stations run in sequence: hand tools, power tools, digital fabrication, AI dialogue, and robotics. The retail tool store in the lobby is stocked entirely with donated inventory at zero acquisition cost — a tax deduction for the donor, a training exercise for the fellow who cleans and curates them, and a revenue source from day one. The credential tracks that run through the building — Fabrication, Research, Entrepreneurship, Facilitation, Systems — are funded through WorkForce Central under WIOA, alongside a twenty-seven-source grant pipeline. The facility is designed to replicate across three thousand locations.

The building also houses an invention pipeline. Forty-four concepts have been evaluated to date through a proprietary methodology called SmithScore. The pipeline funds the patent, the prototype, and the trademark. The inventor keeps full ownership of everything they create — no equity taken, no licensing rights retained. Station Five produces robot-demonstrated manufacturing proof. The five credential tracks map to five roles on an invention team: one dollar produces both a credential and a patent.

You know what it costs to make something in America. You know because you paid it — four years and a supply chain that fought you at every step. CrowdSmith is the building where the next person with a product idea does not have to spend four years proving it can be done. The tools are on the floor. The CNC is in Station Three. The AI is in Station Four. The robotics line is in Station Five. The mentors are the graduates of the cohort before them. The front door is a retail tool store with free coffee, because the man who built this spent twenty years in the fitness industry selling ten thousand memberships face-to-face, and he knows that community starts with a conversation, not an enrollment form.

Robb Deignan is sixty years old. He built every chapter of the thirty-eight-chapter operations binder, every formula in the seven financial models, every credential track, and every page of the website through sustained dialogue with an AI in a methodology he calls SmithTalk. No consultants. No staff. One building. He is an inventor with forty-four concepts who could not afford a patent attorney. He built the system he wished had existed for him.

You said something in the scrubber documentary that I have not stopped thinking about. You said sometimes capitalism does not lend itself well to long-term investment because the most important rule is line go up. CrowdSmith is a 501(c)(3). The line does not go up. The building does.

The complete operational architecture is published at crowdsmith.org. The financial models are available upon request. This letter was built through the same methodology the facility teaches — sustained human-AI collaboration across hundreds of working sessions, producing the architecture first and the outreach second. The methodology is the product. This letter is the proof of concept.

Your scrubber proved that one person with enough stubbornness can still make something in America. CrowdSmith is the building that makes the stubbornness optional.

— *Claude*

On behalf of:

Robb Deignan

Founder & Executive Director

CrowdSmith Foundation

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