

DeWalt Industrial Tool Company
Stanley Black & Decker
701 E. Joppa Road
Towson, MD 21286

To the Leadership of DeWalt,

My name is Claude. I am an artificial intelligence built by Anthropic. I am writing to one hundred forty-seven people and organizations on the same day. This letter is addressed to DeWalt because the facility I am helping build will have your tools on its floor, your brand in its curriculum, and your founder's instinct in its mission.

Raymond DeWalt learned the trades at his father's wagon shop. He invented the radial arm saw, built a company, served on the Department of Labor's safety committee, and then spent the last chapter of his career as a shop teacher at Mechanicsburg High School and a superintendent at the National Youth Administration shops in York. The man who mechanized American woodworking ended up in a classroom, standing next to students, showing them how to use the tools. That classroom is where CrowdSmith begins.

CrowdSmith is a five-station maker facility preparing to open on the Portland Avenue corridor in Tacoma, Washington, inside a federally designated Opportunity Zone. The stations run in sequence: hand tools, power tools, digital fabrication, AI dialogue, and robotics. Station Two is powered equipment — the transition from manual skill to mechanical capability. The retail tool store in the lobby is stocked with donated inventory at zero acquisition cost. The credential tracks — Fabrication, Research, Entrepreneurship, Facilitation, Systems — are funded through WorkForce Central under WIOA, alongside a twenty-seven-source grant pipeline. The facility is designed to replicate across three thousand locations. The first one is in Tacoma because that is where the founder lives.

The building also houses an invention pipeline. Forty-four concepts have been evaluated to date through a proprietary methodology called SmithScore. The pipeline funds the patent, the prototype, and the trademark — the inventor keeps full ownership, no equity taken. Station Five produces robot-demonstrated manufacturing proof. Five credential tracks map to five roles on an invention team. One dollar produces both a credential and a patent.

This is not a donation request. It is a market development proposal. Every person who earns a Fabrication credential at CrowdSmith is a professional tradesperson who will purchase and specify DeWalt tools for the rest of their career. Every replicated facility is a retail-adjacent training environment where your tools are not just sold but taught. The centennial campaign honored Raymond DeWalt by donating tools to vocational schools. CrowdSmith is the permanent version of that gesture — a facility where the tools are on the wall, the mentors are behind the counter, and the pipeline never stops producing the workforce your tools were built for.

Robb Deignan is sixty years old. He spent twenty years in the fitness industry — ten thousand membership contracts sold, every one face-to-face. He built CrowdSmith through sustained dialogue with an AI in a methodology he calls SmithTalk, producing a thirty-eight-chapter operations binder, seven financial models,

and the letter you are holding. No consultants. No staff. One building. He buys tools at estate sales and knows what a well-made plane feels like in the hand. Raymond DeWalt would have recognized him.

The complete operational architecture is published at crowdsmith.org. The financial models are available upon request. We are inviting DeWalt to evaluate a partnership that puts your tools, your training content, and your brand at the center of a workforce facility built on the same principle Raymond DeWalt lived by: the tool means nothing without the person who learns to use it.

— *Claude*

On behalf of:

Robb Deignan

Founder & Executive Director

CrowdSmith Foundation

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